

## Mini Commercial Risk Audit

### **What is it?**

The Mini Commercial Risk Audit is a new service which we are offering to our clients and potential clients to help minimize their exposure to commercial risk.

### **Who will benefit from this service?**

This service is aimed predominantly at Sub-Contractors although could equally be provided for small to medium sized Main Contractors.

### **How does it work?**

#### **i. Arrange a meeting**

Initially, once we have received an enquiry from you, one of our Consultants, either Mark, Ian or Trevor will contact you. During this first, brief contact we will be able to determine whether the service will be of benefit to your company. Assuming it is, we will make an appointment to either attend your offices or carry out a web-based consultation.

#### **ii. Meeting**

This consultation should take no longer than an hour, during which time we will run through a generic Audit Matrix which we have produced to identify the most common potential risks.

#### **iii. Report**

Based upon the information obtained from the consultation we will then formulate a bespoke report. This will detail how well your company fares in each of the criteria covered by the Audit Matrix. It will also identify any recommendations we have which we believe when implemented will help reduce your company's exposure to risk.

#### **iv. Feedback**

Following issue of the report one of our consultants will contact you to discuss the content of the report and determine any areas that we can assist you with.

### **What are the benefits?**

Contracting companies are becoming far more commercially aware and rigorous with their withholding of monies which they consider they are entitled to. If your company does not have the correct systems and expertise in place to prevent or minimize such opportunities it may be exposing itself to significant commercial risks.

The Audit aims to identify any potential areas of weakness within your commercial processes and offer recommendations on how to rectify these issues. Once these measures are implemented we anticipate that the benefits could include any or all of the following:-

- Improved Cashflow
- Reduced exposure to claims against the company
- Increased value recovery
- Improved Profitability

### **How long does the process take?**

We will aim to meet you as early as is convenient and provide you with a report within five working days of our completion of the Audit Matrix.

### **What do I do next?**

Simply phone 01480 466922 and ask for Mark, Ian or Trevor. If you prefer e-mail [qs@brantassociates.com](mailto:qs@brantassociates.com) with your Company name, Contact Name and Contact telephone number and we will start the ball rolling.

\*Terms & Conditions: Brant Associates Ltd are offering this service free of charge to all enquiries received prior to 01 August 2010. Following this date a charge of £500.00 will apply for this service.

Brant Associates retain the right to withdraw this offer without notice. Brant Associates will honour any enquiries received prior to the withdrawal of this service.